

**Isely Associates brings focus to what matters most** when navigating mergers, acquisitions, joint ventures, corporate restructures and other disruptive business transactions. **We build organization capability** to actively manage culture, grow leaders and engage employees to deliver transaction and business outcomes. **We facilitate the quick capture** of expected value, while avoiding costly collateral damage. **We prepare business leaders and HR teams** to effectively support all stages of M&A transactions. **We become a flexible extension of your team** to contribute seamlessly when it counts.

## M&A CAPABILITY REVIEW

### What is happening in your organization?

- Do you have a clear growth strategy that includes local or cross border acquisitions, mergers or joint ventures?
- How crucial is your workforce for achieving expected growth targets?
- How well do your executive and business development teams understand the link between addressing people and culture issues and capturing expected value from your deals?
- How much M&A experience does your human resources team have? And your line managers?
- Do you have sufficient experienced resources to keep your business on track while also undertaking and implementing M&A transactions?
- How prepared are you for your next deal?

**Take this time-limited opportunity to kick start preparation for your upcoming deal. If you are underway already, use this offer to check progress and improve performance.**

**Who:** Karen Isely does this work personally; it is usually initiated by CEOs, Heads of HR or Project Leads when preparing for anticipated M&A activity.

### How:

- Meet to scope approach
- Gather essential information
- Undertake M&A Readiness Assessment
- Interview key team members
- Analyze findings and compile report
- Present comprehensive recommendations

### How Long:

Two to three weeks start to finish, depending on client availability

### Benefits:

- Better preparation yields better outcomes
- Tap into experience from 150+ deals
- Practical, outcome-focused advice
- Tailored recommendations and clear direction

### Investment:

- Team member time, as agreed in initial meeting
- \$9,500 + GST (50% payable on engagement; remainder on completion)
- Travel expenses, if required

Please contact me directly if you are interested to explore further. Our **M&A Capability Review** approach is adaptable to suit individual client circumstances and is undertaken in strict confidence, with full non-disclosure agreements in place whenever required.

Book early to secure your spot, even if you may not be ready to start immediately. I hold space for two reviews per month. You are most welcome to extend this introductory offer to others you think would benefit.

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